



MARK-TECH INTERNATIONAL LLC

Connecting companies,
products, and people
around the world

GLOBAL PARTNERSHIPS FOR GROWTH

Mark-Tech International LLC is a leader in providing global export services, with innovative solutions to empower your company to define and achieve global growth objectives. Since 2000, Mark-Tech has enabled clients to grow their overseas customer base, market share, revenue and profits.

With a global partnership of companies on five continents, Mark-Tech International LLC brings broad-based industry experience and product expertise to your enterprise. Our decades of helping companies like yours achieve global export goals means you can effectively navigate the many challenges inherent in a global strategy. Working with Mark-Tech will yield a clearly defined export strategy with insightful market intelligence for your desired locales, with the key relationships and sales channels in place to help you deliver on your strategy.

WHAT WE DO

Mark-Tech International LLC provides a comprehensive global export service experience. Samples of some of our services we can provide when you engage with us include:

- Destination market analysis including market pricing and competition
- Marketing and sales plan development for country, region, continent, or globally
- Regional and global sales channels establishment — agents, sales representative firms, distributors, your own sales force
- Overseas product manufacturing and sourcing
- CRO Services™
- SEaaS™
- Risk analysis
- Credit and payment
- Full- or part-time assignments and projects

INDUSTRIES WE SERVE

Mark-Tech has a proven track record of helping companies from a wide array of industries achieve their global growth objectives. A partial list includes:

Transportation	Consumer Goods/Food	Data Security
Automotive	Medical Device	Data Storage
Commercial Vehicle	Power Generation	Audio, Visual, Communication Equipment
Construction	Aerospace	Airflow Management
Mining	Environmental Services, Equipment & Water	Engine Cooling
Agriculture	Software & Apps	IT Peripherals
Oil & Gas	Intelligent Traffic Systems	Commodities



RECOGNITION FOR DECADES OF EXCELLENCE AND RESULTS

Mark-Tech International's owner has been recognized for superior export results with several prestigious awards, including:

- 1989 — US Presidential "E" Award for Excellence in Exporting
- 2014 — US Presidential "E" Award for Excellence in Exporting
- 2014 — Minnesota Governor's Trade Award winner
- 2014 — ThinkGlobal Export Award winner

ABOUT THE PRINCIPAL – MICHEL LOCQUEGNIES

Michel Locquegnies is an experienced global business executive based in Minneapolis, Minnesota, USA, who advises and leads clients to profitably expand their global sales, market share, customer base, and supplier base. Michel has extensive experience in establishing and managing global sales teams and customer networks, including using direct sales force, manufacturer's representatives and commissioned agents, value-added resellers, system integrators and distributors. He also has established and managed overseas offices and subsidiaries on multiple continents, with a proven ability to launch brand new products on a global basis, reaching \$15 million in sales and 100 distributors within 2 years.

MARK-TECH INTERNATIONAL LLC PARTNERSHIPS

Leverage the power of Mark-Tech International's global partnerships:

HEADQUARTERS

Minneapolis, Minnesota, USA

Email: michel@mark-tech-intl.com

Tel: (+1) 612 836 3566

www.mark-tech-intl.com

Sales Representative Offices

AMERICAS

- Minneapolis, USA
- Mexico City, Mexico
- Sao Paulo, Brazil

EUROPE

- Stockholm, Sweden
- Culemborg, the Netherlands
- Schweinfurt, Germany

Assembly and Warehousing

AMERICAS

- Sao Paulo, Brazil

AFRICA

- Sfax, Tunisia
- Johannesburg, South Africa

ASIA

- Beijing, China
- Tokyo, Japan
- Seoul, South Korea
- Mumbai, India

ASIA

- Beijing, China
- Mumbai, India