



VRC Metal system is small, but rapidly growing manufacturer of an advanced technology welding system called "Cold Spray". We were getting inquiries from a variety of industries where repair of metal parts is valued but had some difficulties focusing our limited resources and managing the growth. We met the owner of Mark-Tech International(MTI) at a global entrepreneur conference in Canada in May 2016 and were impressed with his multi industry sales and business management experience. We have worked with MTI for almost a year now utilizing their sales consulting services in a several areas. Strategic planning, industry and competitive analysis, marketing material, international sales, and more. MTI works as an outsourced, part-time sales team member being able to quickly accomplish goals and projects without us having to incur high fixed cost including salary, benefits, vacation, 401K match of a full-time employee.

Thomas Woods
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